

ToRs Clarifications for FSD Africa Impact Partner

- 1. Please clarify if the project is on location in Kenya or if it to be remote from anywhere in the world?**

It is primarily remote, but the Impact Partner can make room for flexibility to meet physically in case the need arises.

- 2. What have you changed in the DI guidelines?**

Our revised DI guidelines (formerly MRM operations manual) is an operational document that elaborates our revised approaches to planning, measuring, and managing the company's development impact. It is anchored on five major principles:

- i. Treating Impact Planning and Management (IPM) as part of a value chain
- ii. Aligning IPM to the principles of IMP (Impact Management Project) and IOM (Impact Oriented Measurement)
- iii. Accounting for market context when planning for development impact
- iv. Applying Value for Money considerations in Impact Planning and Management
- v. Learning from the approach

- 3. Have you adopted the Impact Management Project (IMP) principles**

We updated our Development Impact guidelines by incorporating major IMP principles as mentioned above. As a result, we expect to improve how we measure, assess and report impacts on people and the natural environment. Another critical change is adopting the Development Impact Risk framework, which will be incorporated into the overarching organization's risk framework.

- 4. Clarify what is involved under Scope of Work related to "Technical Assistance and Quality Assurance"**

We recently updated our Development Impact (DI) Guidelines and related tools to ensure we effectively support the design of impact-driven interventions. We have started piloting most of the new tools. These include the impact screening tool used to assess the potential impact expected from each intervention. Therefore, the Impact Partner (IP) is expected to work closely with the DI team to provide the Quality Assurance for their outputs.

- 5. What types of research do you expect to do?**

As mentioned in the ToC, we we made a significant shift in our strategy to enable a more sustainable approach to finance Africa's development. Therefore, we hope to leverage our existing data or information to analyse trends and draw out major insights that respond to priority (strategic) learning questions. If our data is not sufficient to answer these questions, we shall commission research to fill the knowledge gap- we expect to limit such studies to 2- 3 per year.