

RESPONSE TO RFP/TOR CLARIFICATION QUERIES

Fragile States Impact Venture Capital Development

No.	Question	Responses
1.	Do you intend the scope to extend to fragile states and communities beyond the DRC, Sierra Leone and Zimbabwe? If so, which ones?	The scope of this assignment is NOT specific to the mentioned countries but for SSA. These countries were referenced in context of previous FSDA work
2.	The ToR says the "timeline" for delivery of outputs on objectives 1 and 2 is 20 days. Is this elapsed time, i.e. less than three weeks? If so, we consider this to be particularly short, especially given the scope of the work the ToR mention under these objectives. Would FSDA consider longer timeframes, or would that count against a bidder putting those forward?	The Consultant(s) is invited to propose what they believe to be an adequate amount of time in their methodology. This should be supported by a clear narrative as to why the number of days chosen is adequate.
3.	The ToR say that the project is expected to start on 15 May, i.e. eight days after the deadline for submitting proposals. Have we understood this correctly?	The indicative start date is dependant on the identification and contracting of an appropriate Consultant(s) start date is subject to change at FSDA's sole discretion
4.	Under present circumstances of the global pandemic, are we right in assuming that demand and supply-side investigations would be based on desk research and perhaps telephone calls, with no field work involved?	FSDA invites the Consultant(s) to suggest a solution they deem appropriate based on their understanding of the TORs
5.	One of my potential team members is Richard Carter, who currently chairs FSD Kenya's Programme Investment Committee. Given the new organisation of "FSD 2.0", would this represent any sort of conflict of interest?	Existing FSDA and FSD Network employees, Directors and affiliates are deemed to present a conflict of interest.
6.	In the TOR, you state that the consultant will engage in "desk research of existing surveys and studies" <i>Are these literatures / studies based on FSDA's previous work? Will these be made available to the consultant?</i>	The Consultant(s) is expected to independently source and reference relevant content as they deem appropriate.
7.	"Identify statistically significant fragile communities (and/or states) with large reach potential through an intervention (could be a supply chain or sector)" <i>Could you please guide on what is meant by statistically significant fragile communities. What are some examples of these such communities?</i>	Fragile communities in this context are defined as highly vulnerable and disadvantaged groups often marginalized due to geography, age, sex, level of income or traditional livelihoods etc. Examples of such communities include urban slum dwellers, climate change refugees and IDPs (and regular ones), rural farmers and rural

		poor, pastoralists, persons living with disabilities, older persons, women and girls (in issues like access to land etc), and youth (access to employment).
8.	"FSD Africa is working with Equity Bank to improve better access to financial services for previously unserved and underserved customers in DRC, improving their livelihoods and resilience while demonstrating the potential of agency banking in a fragile community and state. However, more work is needed, and innovative models need to be developed to support FSD Africa's 'no one left behind' driven from the demand versus supply side." <i>What is the significance of DRC in this assignment? Will the interviews for the study be conducted with partners of FSDA only or will the consultant be required to reach out to relevant participants that may not be in the FSDA ecosystem?</i>	DRC in this context was given as a guiding example. The consultant is strongly encouraged to bring their expertise and network outside FSDA's ecosystem to be of value.
9.	Your proposal, should not exceed 10 pages (excluding annexures). Will the CVs (maximum 3 sides of A4 paper each) of key individuals, be considered as annexures	CVs wil be considered as Annexures.
10.	Could you please give examples of reimbursable expenses?	Flights, Accommodation, Meals, Taxis, Visas These will be reimbursed on actuals, in accordance to our travel policy https://www.fsdafrica.org/disclosures/
11	is the scope of work covering the 3 fragility countries or the DRC given in the an example?	The scope of this assignment is NOT specific to the mentioned countries but for SSA. These countries were referenced in context of previous FSDA work
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